# UNITED STATES DISTRICT COURT DISTRICT OF ARIZONA

Federal Trade Commission, Plaintiff,

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Handicapped & Disabled Workshops, Inc., et al.,

Defendants.

Case No. CV-08-0908-PHX-DGC

STIPULATED FINAL JUDGMENT AND ORDER FOR PERMANENT INJUNCTION AND OTHER EQUITABLE RELIEF AGAINST JOSHUA D. ABRAMSON

This matter comes before the Court on the stipulation of Plaintiff, the Federal Trade Commission ("FTC" or "Commission"), and Defendant Joshua D. Abramson. On May 13, 2008, the Commission filed a Complaint for a permanent injunction and other equitable relief in this matter pursuant to Sections 13(b) and 19(a) of the Federal Trade Commission Act ("FTC Act"), 15 U.S.C. § 53(b) and 57b(a). The FTC charged defendants Handicapped & Disabled Workshop, Inc., Handi-Hope Industries, Inc., Handi-Ship, LLC, Bruce D. Peeples, George Thomas, and Joshua D. Abramson with engaging in deceptive acts or practices in connection with the telemarketing and sale of various household products, in violation of: Section 5(a) of the FTC Act, 15 U.S.C. § 45(a); the Commission's Telemarketing Sales Rule, 16 C.F.R. Part 310; and the Unordered Merchandise Statute, 39 U.S.C. § 3009. The Commission and Defendant Joshua D. Abramson have agreed to the entry of this Stipulated Final Order for Permanent Injunction and Other Equitable Relief ("Order") and to entry of the First Amended Complaint to resolve all matters of dispute between them with respect to the conduct

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alleged in this action. Accordingly, by stipulation of the parties to this Order, it is hereby **ORDERED, ADJUDGED, AND DECREED**:

#### **FINDINGS**

- 1. This Court has jurisdiction of the subject matter of this case and the parties hereto. Venue is proper as to all parties in the District of Arizona.
- 2. The activities of Defendant Joshua D. Abramson are in or affecting commerce, as defined in the FTC Act, 15 U.S.C. § 44.
- 3. The First Amended Complaint states a claim upon which relief may be granted against Defendant Joshua D. Abramson.
- 4. Defendant Joshua D. Abramson waives all rights to seek judicial review or otherwise challenge or contest the validity of this Order. Defendant Joshua D. Abramson further waives any claim that may arise under the Equal Access to Justice Act, 28 U.S.C. § 2412, and any claims he may have against the Commission, its employees, representatives, or agents.
- 5. Defendant Joshua D. Abramson enters into this Order freely and without coercion and acknowledges that he has read, understands, and is prepared to abide by, the provisions of this Order.
- 6. By entering into this Order, Defendant Joshua D. Abramson does not admit to the allegations set forth in the First Amended Complaint, other than the jurisdictional facts. Defendant Joshua D. Abramson's consent to entry of this Order shall not be interpreted to constitute an admission by him that he has engaged in any violations of any law or regulation.
- 7. This Order is in addition to, and not in lieu of, other remedies that may be provided by law, including both civil and criminal remedies.
  - 8. Entry of this Order is in the public interest.

#### **DEFINITIONS**

For the purpose of this Order, the following definitions shall apply:

1. "Assets" means any legal or equitable interest in, right to, or claim to, any

real and personal property, including, but not limited to chattel, goods, instruments, equipment, fixtures, general intangibles, inventory, checks, notes, leaseholds, effects, contracts, mail or other deliveries, shares of stock, lists of consumer names, accounts, credits, premises, receivables, funds, and cash, wherever located, whether in the United States or abroad.

- 2. "Defendant Abramson" means Joshua D. Abramson.
- 3. "Document" is synonymous in meaning and equal in scope to the usage of the term in Federal Rule of Civil Procedure 34(a), and includes writings, drawings, graphs, charts, photographs, audio and video recordings, computer records, and other data compilations from which information can be obtained and translated, if necessary, through detection devices into reasonably usable form. A draft or non-identical copy is a separate document within the meaning of the term.
- 4. "Material" means likely to affect a person's choice of, or conduct regarding, goods or services.
- 5. "Person" means a natural person, an organization or other legal entity, including a corporation, partnership, sole proprietorship, limited liability company, association, cooperative, or any other group or combination acting as an entity.
- 6. "Representatives" means Defendant Abramson's successors, assigns, officers, agents, servants, employees, and those persons in active concert or participation with Defendant Abramson who receive actual notice of this Order, by personal service or otherwise.
- 7. "Telemarketing" means any plan, program or campaign (whether or not covered by the Telemarketing Sales Rule, 16 C.F.R. Part 310) that is conducted to induce the purchase of goods or services by means of the use of one or more telephones.
  - 8. The terms "and" and "or" have both conjunctive and disjunctive meanings.

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#### **ORDER**

T.

#### PROHIBITED REPRESENTATIONS

IT IS THEREFORE ORDERED that Defendant Abramson and his Representatives are hereby permanently restrained and enjoined from making or assisting others in making, expressly or by implication, any false or misleading statement or representation or omission of Material fact in connection with the advertising, offering for sale, sale, or distribution of any good or service, including, but not limited to, misrepresenting any of the following:

- That any consumer's purchase will significantly help handicapped or disabled people;
- B. That the person soliciting any consumer's purchase is handicapped or disabled:
- C. That all or most persons employed by or working on behalf of Defendant Abramson or his Representatives are handicapped or disabled;
  - D. That any handicapped or disabled person packages products;
- E. That Defendant Abramson or his Representatives operate a charitable organization;
- F. That any consumer ordered, purchased, or agreed to purchase goods or services, and therefore owes money to Defendant Abramson or his Representatives;
- G. The total cost to purchase, receive, or use, and the quantity of, any goods or services that are subject to the sales offer;
- H. Any material restrictions, limitations, or conditions to purchase, receive, or use the goods or services;
- I. Any material aspect of the nature or terms of a refund, cancellation, exchange, or repurchase policy for the goods or services; and
- J. Any material aspect of the performance, efficacy, nature, or central characteristics of goods or services that are the subject of the sale.

## PROHIBITIONS AGAINST DECEPTIVE AND ABUSIVE TELEMARKETING PRACTICES

**IT IS FURTHER ORDERED** that Defendant Abramson and his Representatives, in connection with the advertising, offering for sale, sale, or distribution of any good or service, are hereby permanently restrained and enjoined from violating or assisting others in violating, in any manner, any provision of the Commission's Telemarketing Sales Rule, 16 C.F.R. Part 310 (attached hereto as Attachment A), as currently promulgated or as it may hereafter be amended, including, but not limited to, any of the following:

- A. Making any false or misleading statements to induce consumers to pay for goods or services or to induce a charitable contribution, in violation of Section 310.3(a)(4) of the TSR, 16 C.F.R. Part 310.3(a)(4);
- B. Causing consumers' telephones to ring repeatedly, and/or engaging consumers repeatedly in telephone conversation with the intent to annoy, abuse, or harass persons at the called number, in violation of Section 310.4(b)(1)(i) of the TSR, 16 C.F.R. Part 310.4(b)(1)(i);
- C. Causing billing information to be submitted for payment without the express informed consent of the consumer, in violation of Section 310.4(a)(6) of the TSR, 16 C.F.R. Part 310.4(a)(6);
- D. Causing billing information to be submitted for payment when using a payment method other than a credit card or a debit card, without the consumer's express verifiable authorization, in violation of Section 310.3(a)(3) of the TSR, 16 C.F.R. Part 310.3(a)(3);
- E. Initiating any outbound telemarketing call to a person's telephone number on the National Do Not Call Registry of persons who do not wish to receive outbound telephone calls to induce the purchase of goods or services, in violation of Section 310.4(b)(1)(iii)(B) of the TSR, 16 C.F.R. Part 310.4(b)(1)(iii)(B), unless:
  - 1. Defendant Abramson or his Representatives have obtained the

express agreement, in writing, of such person to place calls to that person. Such written agreement shall clearly evidence such person's authorization that calls made by or on behalf of a specific party may be placed to that person, and shall include the date the express agreement was obtained, the telephone number to which the calls may be placed, and the signature of that person; or

- 2. Defendant Abramson or his Representatives have an established business relationship with such person and that person has not previously stated that he or she does not wish to receive outbound telemarketing calls made by or on behalf of Defendant Abramson or his Representatives;
- F. Initiating any outbound telemarketing call to a person when that person has previously stated that he or she does not wish to receive an outbound telephone call made by or on behalf of Defendant Abramson or his Representatives, in violation of Section 310.4(b)(1)(iii)(A) of the TSR, 16 C.F.R. Part 310.4(b)(1)(iii)(A); and
- G. Initiating any outbound telemarketing call to a telephone number within a given area code without first paying the required annual fee required for access to the telephone numbers within that area code that are included in the National Do Not Call Registry, in violation of Section 310.8 of the TSR, 16 C.F.R. Part 310.8.

III.

#### COMPLYING WITH THE UNORDERED MERCHANDISE STATUTE

IT IS FURTHER ORDERED that Defendant Abramson and his Representatives, in connection with the advertising, offering for sale, sale, or distribution of any good or service, are hereby permanently restrained and enjoined from violating or assisting others in violating any of the provisions of the Unordered Merchandise Statute,

- 39 U.S.C. § 3009, including, but not limited to:
- A. Sending any merchandise without the prior expressed request or consent of the recipient unless such merchandise is clearly and conspicuously marked as a free sample and has attached to it a clear and conspicuous statement that the recipient may treat the merchandise as a gift and may retain, use, discard, or dispose of it in any manner

B. Sending any communication, including, but not limited to, bills, invoices, reminders, letters, notices, or dunning communications, that in any manner seek to obtain payment for any merchandise shipped without the prior expressed request or consent of the recipient.

#### IV.

#### MONETARY RELIEF

#### IT IS FURTHER ORDERED that:

- A. Judgment is hereby entered against Defendant Abramson, jointly and severally with the other Defendants named in the First Amended Complaint in this case, in the amount of THIRTEEN MILLION FOUR HUNDRED ELEVEN THOUSAND NINE HUNDRED EIGHTEEN DOLLARS (\$13,411,918); *provided, however*, that this judgment, as to Defendant Abramson, shall be suspended upon receipt by the Commission of the monies as specified in Section IV.B. of this Order.
- B. First Credit Union, 25 South Arizona Place, Chandler, Arizona, 85225, shall transfer to the Commission the sum of TWENTY-TWO THOUSAND EIGHTY-EIGHT DOLLARS AND THIRTY-SIX CENTS (\$22,088.36) from the accounts ending in 953-2 and 662-7. These accounts were established by Defendant Abramson and previously frozen by stipulation of the parties and by this Court's order. David B. Cassidy, Esq. shall transfer to the Commission the sum of SEVEN THOUSAND THREE HUNDRED SIXTY DOLLARS (\$7,360), the amount of Defendant Abramson's 2007 federal and state income tax refunds. These federal and state income tax refund checks were received by Defendant Abramson after the asset freeze was established by preliminary injunction in this action, and have been held by Attorney Cassidy. The funds identified above shall be remitted to the Commission within ten (10) days following the entry of this Order. The payments shall be made to the Commission by certified check(s) or other guaranteed funds payable to the Federal Trade Commission, Financial Management Office, or by wire transfer in accordance with directions provided by the Commission. The check(s) or written

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confirmation of the wire transfer(s) shall be delivered to: Associate Director, Division of Marketing Practices, 600 Pennsylvania Avenue, N.W., Room 286, Washington, D.C. 20580.

C. Any and all funds or assets transferred or paid pursuant to Section IV.B of this Order shall be deposited into a fund administered by the Commission or its agent to be used for equitable relief, including, but not limited to, consumer redress and any attendant expenses for the administration of any redress fund. In the event that redress to consumers is wholly or partially impracticable, or any funds remain after redress is completed, the Commission may apply any remaining funds to such other equitable relief (including consumer information remedies) as it determines to be reasonably related to the acts and practices alleged in the First Amended Complaint. Any funds not used for such equitable relief shall be deposited in the United States Treasury as disgorgement. Defendant Abramson shall have no right to contest the manner of distribution or other disposition of funds chosen by the Commission. The Commission in its sole discretion may use a designated agent to administer consumer redress.

#### V.

#### RIGHT TO REOPEN

#### **IT IS FURTHER ORDERED** that:

- A. The Commission's agreement to, and the Court's approval of, this Order is expressly premised upon the truthfulness, accuracy, and completeness of Defendant Abramson's deposition testimony of July 8, 2008, and Defendant Abramson's financial statement dated June 26, 2008, and previously submitted by Defendant Abramson to the FTC ("Defendant's Financial Statement"), which contain material information relied upon by the Commission in negotiating and agreeing to the terms of this Order.
- B. If, upon motion by the Commission, this Court finds that Defendant Abramson has (1) materially misstated, in his deposition testimony or in Defendant's Financial Statement, the value of any asset, (2) made any material misrepresentation or omitted material information concerning his financial condition by failing to disclose any

- C. Defendant Abramson agrees that the facts as alleged in the First Amended Complaint filed in this action shall be taken as true without further proof in any bankruptcy case or subsequent civil litigation pursued by the Commission to enforce its rights to any payment or money judgment pursuant to this Order, including but not limited to a nondischargeability complaint in any bankruptcy case. Defendant Abramson further stipulates and agrees that the facts alleged in the First Amended Complaint establish all elements necessary to sustain an action pursuant to, and that this Order shall have collateral estoppel effect for purposes of, Section 523(a)(2)(A) of the Bankruptcy Code, 11 U.S.C. § 523(a)(2)(A).
- D. Defendant Abramson acknowledges and agrees that (1) this monetary judgment is equitable monetary relief, solely remedial in nature, and not a fine, penalty, punitive assessment or forfeiture; (2) any proceedings to lift the stay of the monetary judgment would be in addition to, and not in lieu of, any other civil or criminal remedies as may be provided by law, including any other proceedings that the FTC may initiate to enforce this Order; and (3) all money paid to satisfy the monetary judgment is irrevocably

paid for purposes of settlement between the parties and Defendant Abramson relinquishes all interests, rights and title to such money to the fullest extent permitted by law.

E. Should this Order be modified pursuant to this Section V, this Order, in all other respects, shall remain in full force and effect unless otherwise ordered by the Court. Any proceedings instituted under this Section V are in addition to, and not in lieu of, any other civil or criminal remedies as may be provided by law, including any other proceedings that the FTC may initiate to enforce this Order.

#### VI.

#### LIFTING OF ASSET FREEZE

IT IS FURTHER ORDERED that the freeze against the assets of Defendant Abramson pursuant to the Preliminary Injunction entered by this Court on May 27, 2008, shall be lifted upon entry of this Order. Defendant Abramson further stipulates and agrees to relinquish all interests, rights and title, to the fullest extent permitted by law, to any and all assets of Handicapped & Disabled Workshops, Inc., Handi-Hope Industries, Inc., and HandiShip, LLC.

#### VII.

#### **CUSTOMER LISTS**

IT IS FURTHER ORDERED that Defendant Abramson and his Representatives are permanently restrained and enjoined from selling, renting, leasing, transferring, or otherwise disclosing the name, address, telephone number, credit card number, bank account number, e-mail address, or other identifying information of any person who paid money to any of the Defendants at any time prior to the entry of this Order, in connection with the purchase of any products. Provided, however, that Defendant Abramson or his Representatives may disclose such identifying information to a law enforcement agency or as required by any law, regulation, or court order.

#### VIII.

#### COOPERATION WITH FTC COUNSEL

IT IS FURTHER ORDERED that Defendant Abramson shall, in connection with

this action or any subsequent investigations related to or associated with the transactions or the occurrences that are the subject of the FTC's First Amended Complaint, cooperate in good faith with the FTC and appear at such places and times as the FTC shall reasonably request, after written notice, for interviews, conferences, pretrial discovery, review of documents, and for such other matters as may be reasonably requested by the FTC. If requested in writing by the FTC, Defendant Abramson shall appear and provide truthful testimony in any trial, deposition, or other proceeding related to or associated with the transactions or the occurrences that are the subject of the First Amended Complaint, without the service of a subpoena.

#### IX.

#### **COMPLIANCE MONITORING**

**IT IS FURTHER ORDERED** that, for the purpose of monitoring and investigating compliance with any provision of this Order,

- A. Within ten (10) days of receipt of written notice from a representative of the Commission, Defendant Abramson shall submit additional written reports, sworn to under penalty of perjury; produce documents for inspection and copying; appear for deposition; and/or provide entry during normal business hours to any business location in Defendant Abramson's possession or direct or indirect control to inspect the business operation;
- B. In addition, the Commission is authorized to monitor compliance with this Order by all other lawful means, including but not limited to the following:
- 1. obtaining discovery from any person, without further leave of court, using the procedures prescribed by Fed. R. Civ. P. 30, 31, 33, 34, 36, and 45;
- 2. posing as consumers and suppliers to: Defendant Abramson,
  Defendant Abramson's employees, or any other entity managed or controlled in whole or
  in part by Defendant Abramson, without the necessity of identification or prior notice;
  and
- C. Defendant Abramson shall permit representatives of the Commission to interview any employer, consultant, independent contractor, representative, agent, or

employee who has agreed to such an interview, relating in any way to any conduct subject to this Order. The person interviewed may have counsel present.

**Provided, however,** that nothing in this Order shall limit the Commission's lawful use of compulsory process, pursuant to Sections 9 and 20 of the FTC Act, 15 U.S.C. §§ 49, 57b-1, to obtain any documentary material, tangible things, testimony, or information relevant to unfair or deceptive acts or practices in or affecting commerce (within the meaning of 15 U.S.C. § 45(a)(1)).

#### X.

#### **COMPLIANCE REPORTING**

**IT IS FURTHER ORDERED** that, in order that compliance with the provisions of this Order may be monitored:

- A. For a period of seven (7) years from the date of entry of this Order,
  - 1. Defendant Abramson shall notify the Commission of the following:
- a. Any changes in his residence, mailing addresses, and telephone numbers, within ten (10) days of the date of such change;
- b. Any changes in his employment status (including self-employment), and any change in Defendant Abramson's ownership in any business entity, within ten (10) days of the date of such change. Such notice shall include the name and address of each business that Defendant Abramson is affiliated with, employed by, creates or forms, or performs services for; a statement of the nature of the business; and a statement of Defendant Abramson's duties and responsibilities in connection with the business or employment; and
- c. Any changes in Defendant Abramson's name or use of any aliases or fictitious names; and
- 2. Defendant Abramson shall notify the Commission of any changes in corporate structure of any business entity that Defendant Abramson directly or indirectly controls, or has an ownership interest in, that may affect compliance obligations arising under this Order, including but not limited to a dissolution, assignment, sale, merger, or

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Division of Enforcement Re: FTC v. Handicapped & Disabled Workshops, Case No. 08-0908-PHX-DGC Federal Trade Commission 600 Pennsylvania Ave., NW Washington, DC 20580. D. For purposes of the compliance reporting and monitoring required by this Order, the Commission is authorized to communicate directly with Defendant Abramson.

#### XI.

#### RECORD KEEPING

IT IS FURTHER ORDERED that, for a period of ten (10) years from the date of entry of this Order, Defendant Abramson and his Representatives in connection with any business where Defendant Abramson is the majority owner of the business or directly or indirectly controls the business, are hereby restrained and enjoined from failing to create, and from failing to retain the following records:

- A. Accounting records that reflect the cost of goods or services sold, revenues generated, and the disbursement of such revenues;
- B. Personnel records accurately reflecting: the name, address, and telephone number of each person employed in any capacity by such business, including as an independent contractor; that person's job title or position; the date upon which the person commenced work; and the date and reason for the person's termination, if applicable;
- C. Customer files containing the names, addresses, phone numbers, dollar amounts paid, quantity of items or services purchased, and description of items or services purchased, to the extent such information is obtained in the ordinary course of business;
- D. Complaints and refund requests (whether received directly, indirectly or through any third party) and any responses to those complaints or requests;
- E. Copies of all sales scripts, training materials, advertisements, or other marketing materials; and
- F. All records and documents necessary to demonstrate full compliance with each provision of this Order, including but not limited to, copies of acknowledgments of receipt of this Order, required by Section XII, and all reports submitted to the FTC pursuant to Section X.

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#### XII.

#### DISTRIBUTION OF ORDER

**IT IS FURTHER ORDERED** that, for a period of seven (7) years from the date of entry of this Order, Defendant Abramson shall deliver copies of the Order as directed below:

- A. Defendant Abramson as a Control Person: For any business that Defendant Abramson controls, directly or indirectly, or in which he has a majority ownership interest, Defendant Abramson must deliver a copy of this Order to all principals, officers, directors, and managers of that business. Defendant Abramson must also deliver copies of this Order to all employees, agents, and representatives of that business who engage in conduct related to the subject matter of the Order. For current personnel, delivery shall be within five (5) days of service of this Order upon Defendant Abramson. For new personnel, delivery shall occur prior to them assuming their responsibilities.
- B. Defendant Abramson as employee or non-control person: For any business where Defendant Abramson is not a controlling person of a business but otherwise engages in conduct related to the subject matter of this Order, Defendant Abramson must deliver a copy of this Order to all principals and managers of such business before engaging in such conduct.
- C. Defendant Abramson must secure a signed and dated statement acknowledging receipt of the Order, within thirty days of delivery, from all persons receiving a copy of the Order pursuant to this Section.

#### XIII.

#### ACKNOWLEDGMENT OF RECEIPT OF ORDER

**IT IS FURTHER ORDERED** that Defendant Abramson, within five (5) business days of receipt of this Order as entered by the Court, must submit to the Commission a truthful sworn statement acknowledging receipt of this Order.

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2	COURT'S RETENTION OF JURISDICTION
3	IT IS FURTHER ORDERED that this Court shall retain jurisdiction of this matter
4	for purposes of construction, modification and enforcement of this Order.
5	XV.
6	ENTRY OF ORDER
7	IT IS FURTHER ORDERED that, there being no just reason for delay, the Clerk
8	is hereby directed to enter this judgment immediately.
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10	STIPULATED AND AGREED TO BY:
11 12 13 14 15 16 17 18 19	/s/ Kathleen Benway KATHLEEN BENWAY GARY L. IVENS Federal Trade Commission 600 Pennsylvania Ave, NW, Room H-281 Washington, D.C. 20580 Phone: (202) 326-2024/(202) 326-3071 Facsimile (202) 326-3395 Email: kbenway@ftc.gov givens@ftc.gov COUNSEL FOR PLAINTIFF  /s/ Joshua D. Abramson JOSHUA D. ABRAMSON  DEFENDANT  /s/ David B. Cassidy DAVID B. CASSIDY Law Offices of David B. Cassidy 4356 West Civic Center Plaza Scottsdale, Arizona 85251 (480) 947-7782  COUNSEL FOR DEFENDANT JOSHUA D. ABRAMSON
21   22   22   223   224   225   226   227   228	DATED this 9th day of December, 2008.     David G. Campbell United States District Judge